

Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 06177 051310Z

43

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 017197

R 051247Z AUG 76
FM AMEMBASSY LA PAZ
TO USDOC WASHDC
INFO SECSTATE WASHDC 1857

UNCLAS LA PAZ 6177

E.O. 11652: N/A

TAGS: BTIO, BL

SUBJ: FOREIGN LICENSING OPPORTUNITY: SCRATCH 'N SMELL, INC.

REF: USDOC 12394 AND PREVIOUS

1. RIBSA STILL INTERESTED IN DISCUSSING LICENSEE ARRANGEMENT
WITH U.S. FIRM.

2. RIBSA STATES LOCAL MARKET SALES IS LOWER THAN ESTIMATED
BY SCRATCH 'N SMELL. RIBSA IS INTERESTED IN REACHING
AN AGREEMENT BASED ON A REALISTIC LOCAL MARKET DEMAND
FIGURE. APPEARS SCRATCH 'N SMELL HAS STOPPED COR-
RESPONDENCE WITH RIBSA. SUGGEST REOPENING CONVERSATIONS
USING A LOWER SALES FIGURE.

3. OTHER LOCAL FIRM INTERESTED IS:
SOCIEDAD TEXTIL COMERCIAL - SOTECO LTDA.
CASILLA 300, CALLE YANACocha 422
LA PAZ, BOLIVIA
STEDMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAPAZ06177
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760302-0087
From: LA PAZ
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760884/aaaacvze.tel
Line Count: 46
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: SmithRJ
Review Comment: n/a
Review Content Flags:
Review Date: 12 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 APR 2004 by ReddocGW>; APPROVED <09 DEC 2004 by SmithRJ>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FOREIGN LICENSING OPPORTUNITY: SCRATCH 'N SMELL, INC.
TAGS: BTIO, BL
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006